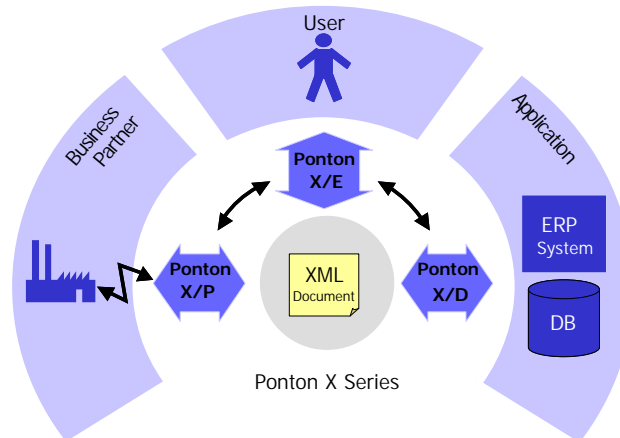


Ponton X Integration & Support Offer for papiNet Paper Customers

“Ponton X” is a solution suite for message-based B2B integration of software applications, users, and external business partners. Particularly in the field of supply chain management, it is important to achieve a flexible and profitable integration of business partners. The Ponton X components have a proven track record in international use.

Ponton X/E is short for **XML Editor** – the component that enables users to create XML documents.

Ponton X/P is short for **XML Pipe** – an ebXML based service for the exchange of electronic business documents via the Internet.



Ponton X/D is short for **XML Database Adapter** – this component can be used to extract data from any database and convert it to any document format, or vice versa.

1. Ponton X/P Standard Package	2. Ponton X/P On-site Package	3. Full Integration Package
<p>The package includes 2 days of remote integration consulting (1 in case of small users) plus</p> <ul style="list-style-type: none"> - helpdesk (email & phone). - free update to new versions. - free use of certificates. - free access to Ponton Test Server. <p>papiNet users: No license fee. (Paper Customers) For initial installation support, a one-time service fee of 2.000 Euro is charged.</p> <p>Annual maintenance and support fee:</p> <ul style="list-style-type: none"> - 2.000 Euro for small users - 4.000 Euro for large users <p>Small users: Consolidated annual group turnover of less than 75 Mio. Euro.</p>	<p>Often it is more efficient to combine the installation support with a 1-day on-site session to provide training and do testing together with the IT staff of the customer. The following package adds value to the standard package:</p> <ul style="list-style-type: none"> - On-site training. - Software Installation together with local IT staff. - Request and installation of certificates. - Local testing and integration with Ponton Test Server. - Preparation/advice for direct integration with business partners. <p>Additional fee: 1.500 Euro additionally to Standard Package plus travel expenses.</p> <p>These conditions are valid only in connection with the Standard Package (Total: 3.500 Euro plus maintenance & support).</p>	<p>In addition to the On-site Add-on, this package includes:</p> <ul style="list-style-type: none"> - Mapping preparation for one document type (Order, DeliveryMessage etc.). - Installation and integration of Ponton X/D - On-site training for Ponton X/D. - Joint finalization of mapping together with local IT staff. - Testing of mapping in connection with Ponton Test Server. - 1 man-day additional integration support after the on-site visit. <p>Additional fee: Ponton X/D license + 5 days IT consulting: 8.500 Euro.</p> <p>These conditions are only valid in connection with the On-site Package (Total: 12.000 plus maintenance & support).</p>

Ponton Service and Travel Rates (Valid for only papiNet users)																
<p>Daily Service Rates</p> <table> <tr> <td>Business Consulting</td> <td>1.200,- Euro</td> </tr> <tr> <td>IT Consulting</td> <td>950,- Euro</td> </tr> <tr> <td>Software Dev.</td> <td>850,- Euro</td> </tr> </table> <p>Volume rates available.</p>	Business Consulting	1.200,- Euro	IT Consulting	950,- Euro	Software Dev.	850,- Euro	<p>Travel Rates</p> <table> <tr> <td>Return flight within Europe:</td> <td>800,- Euro</td> </tr> <tr> <td>Return flight Scandinavia:</td> <td>1.200,- Euro</td> </tr> <tr> <td>Return flight to USA:</td> <td>1.500,- Euro</td> </tr> <tr> <td>Per hotel night:</td> <td>150,- Euro</td> </tr> </table>	Return flight within Europe:	800,- Euro	Return flight Scandinavia:	1.200,- Euro	Return flight to USA:	1.500,- Euro	Per hotel night:	150,- Euro	<p>Further Conditions</p> <p>Document mappings are done for pre-existing papiNet document types with up to 60 bi-directionally mapped fields.</p> <p>A one-year maintenance contract needs to be closed for Ponton X/P and Ponton X/D, if used.</p>
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IT Consulting	950,- Euro															
Software Dev.	850,- Euro															
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Per hotel night:	150,- Euro															

Please ask for our detailed Ponton X service description. Conditions are valid for July 2004 – March 2005.

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 Downloads:
<http://www.ponton-consulting.de/en/products/downloads.html>